

RFP 25-78600
ATTACHMENT E: BUSINESS PROPOSAL

Instructions: Please provide answers in the shaded areas to all questions. Reference all attachments in the shaded area.

Business Proposal

2.3.1 General (optional) - Please introduce or summarize any information the Respondent deems relevant or important to the State's successful acquisition of the products and/or services requested in this RFP.

Executive Summary

STChealth, a leader in the development and deployment of Immunization Information Systems, has been committed to eradicating vaccine-preventable diseases through innovative technology and service solutions for over 35 years. Our extensive experience and successful track record in improving immunization rates and enhancing data exchange across the healthcare ecosystem make us uniquely positioned to meet the needs posed in this RFP.

Since launching the first state government immunization registry for Arizona in 1994, STChealth has played a pivotal role in establishing initial data standards and collaborating with the CDC and other stakeholders. Our continued leadership in this area has driven policy improvements, program enhancements, and technological innovations. Today, we are the IIS market leader, with implementations in 15 U.S. jurisdictions and two international locations, including a new partnership with Georgia.

STChealth shares the State of Indiana's commitment to improving health outcomes and addressing the impact of the COVID-19 pandemic. Our deep understanding of vaccination programs and our proven success in supporting state IIS implementations provide the Indiana Department of Health (IDOH) with confidence in our ability to continue as your partner. We maintain high standards in the rapid implementation of our solutions, meeting the needs of all stakeholders in the vaccine ecosystem.

Our partnership with over 80,000 vaccine provider locations, including pharmacies, healthcare facilities, occupational health sites, and schools, has significantly improved immunization reporting and decision support workflows. We have proudly supported Indiana's IIS for over two decades, contributing to its recognition as one of the premier immunization programs nationally.

During the COVID-19 pandemic, the strong partnership between IDOH and STChealth was crucial in delivering essential services to Indiana's residents. Our robust data network facilitated rapid vaccine reporting, connecting CHIPR to 1,669 pharmacies, 10 schools, and 19 EHR systems. This capability has proven our scalability and ability to support reporting during pandemic events, providing granular data outputs to users and decision-makers.

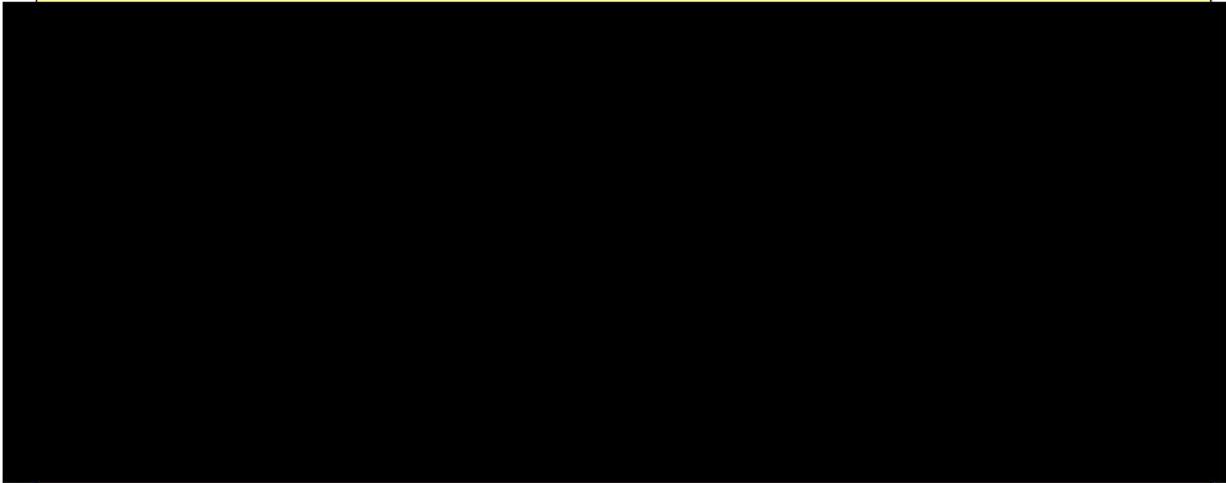


Figure 2: STChealth Pharmacy, School, EHR Network in Indiana



[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

- Collaboration with IDOH on AIRA School Nurse standardization
- Providing industry expertise and assistance with enrolling Kroger to the pharmacy connection
- IN IIS Assessment ensuring that CHIRP is utilized with best practices
- In person Provider visits, Universal Health, Hamilton County, Marion County, Johnson County and IN Immunization Coalition
- County user roles - Defining new user roles for the county health departments to view their entire county coverage
- Defining and establishing the school user roles for the county health department users to support updating school data

CHIRP remains a critical component of IDOH's Immunization Division success. Beyond the IIS, it is the program that makes day-to-day operations possible. Our **Professional Services** team collaborates with the Immunization Division to help achieve this.

[Redacted]

- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]

[Redacted]

[Redacted]

- [Redacted]

[Redacted]

- [Redacted]

- High emphasis on data quality

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

Through **Vaccine Accountability**, STHealth consultants collaborate with IDOH using the STC|ONE® platform to enhance dose-level accountability. This support involves a thorough analysis of inventory transactions and failed decremented lots. To ensure providers correctly reconcile their virtual inventory, the STHealth team conducts an in-depth evaluation of each transaction type to align with programmatic needs.

[REDACTED]

- [REDACTED]

[REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

[Redacted]

- [Redacted]
- [Redacted]

[Redacted]

- [Redacted]
- [Redacted]
- [Redacted]
- [Redacted]

[Redacted]

[Redacted]

STHealth reviewed VTRCKS files and compared them with the Secretary of State and within CHIRP to present duplicates and discrepancies for cleanup in CHIRP:

- [Redacted]

STHealth's Learning Management System enables IDOH to maintain a course catalog, generate course reports and quizzes, and track participants' completion status and scores

via a course gradebook. This ensures that administrators and end users receive ongoing education and training on critical topics.

[REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]

The STChealth team facilitated the rebranding of existing **Learning Modules** and courses to ensure consistent branding and visualization for CHIRP admins and end users.

[REDACTED]

- [REDACTED]
- [REDACTED]

The STChealth Training Services team, in collaboration with the IDOH team, has created custom [REDACTED]

[REDACTED]

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

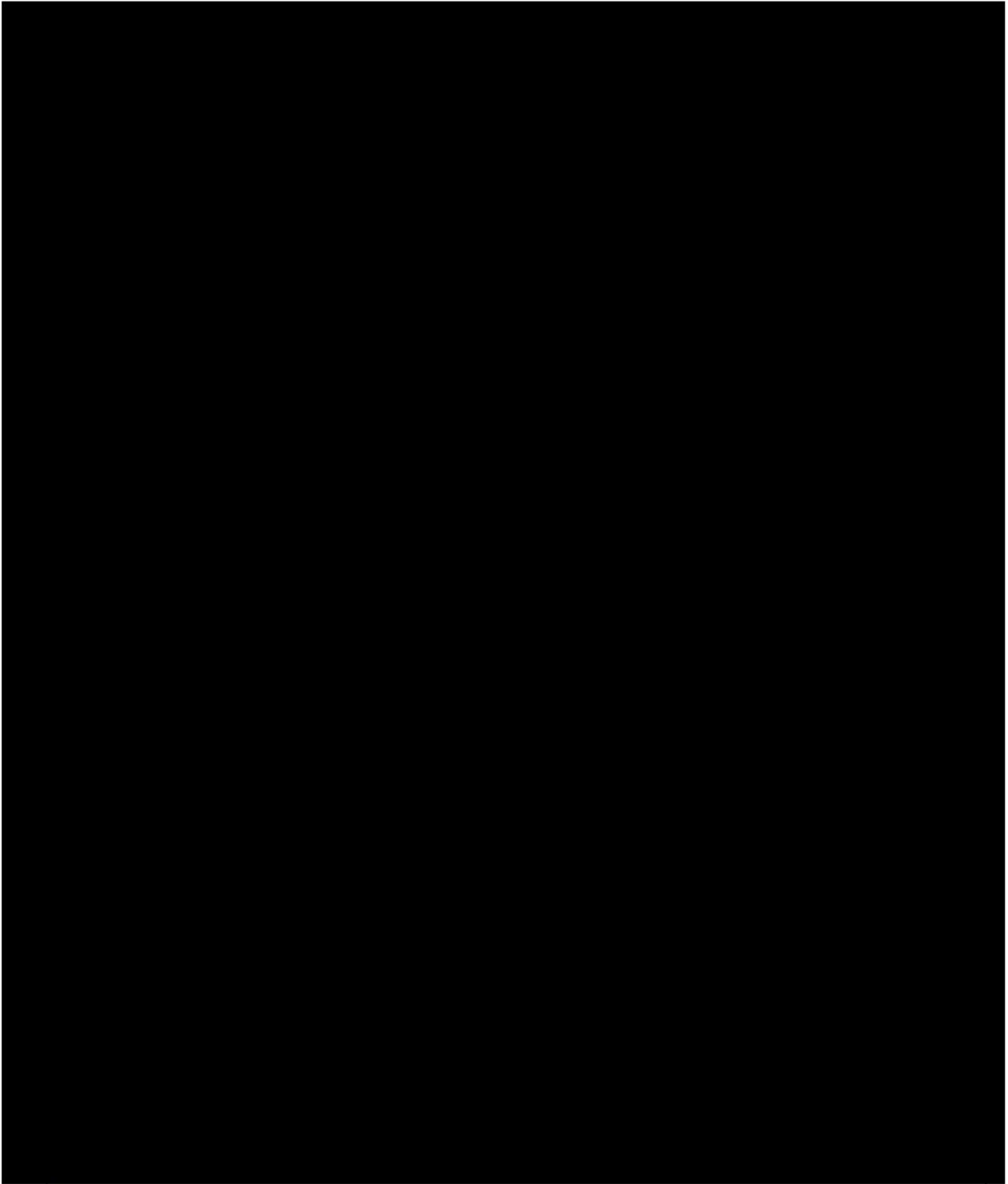
Finally, to validate IIS operations are serving their function, we leverage our **Data Analytics** team to help paint a picture of data performance and areas of program opportunity. By generating detailed reports on data quality, the team helps identify

underperforming providers, enabling the division to implement focused training and corrective measures to address data gaps. Additionally, the team developed a COVID-19 inequity dashboard that highlights disparities and informs strategic responses. They also produce county-level coverage reports, which are shared with statewide stakeholders to foster informed decision-making and public health planning. The Analytics team has improved data accuracy by addressing issues with inflated denominators through intentional database merge corrections. These efforts collectively enhance the division's

[REDACTED]

[REDACTED]

[REDACTED]

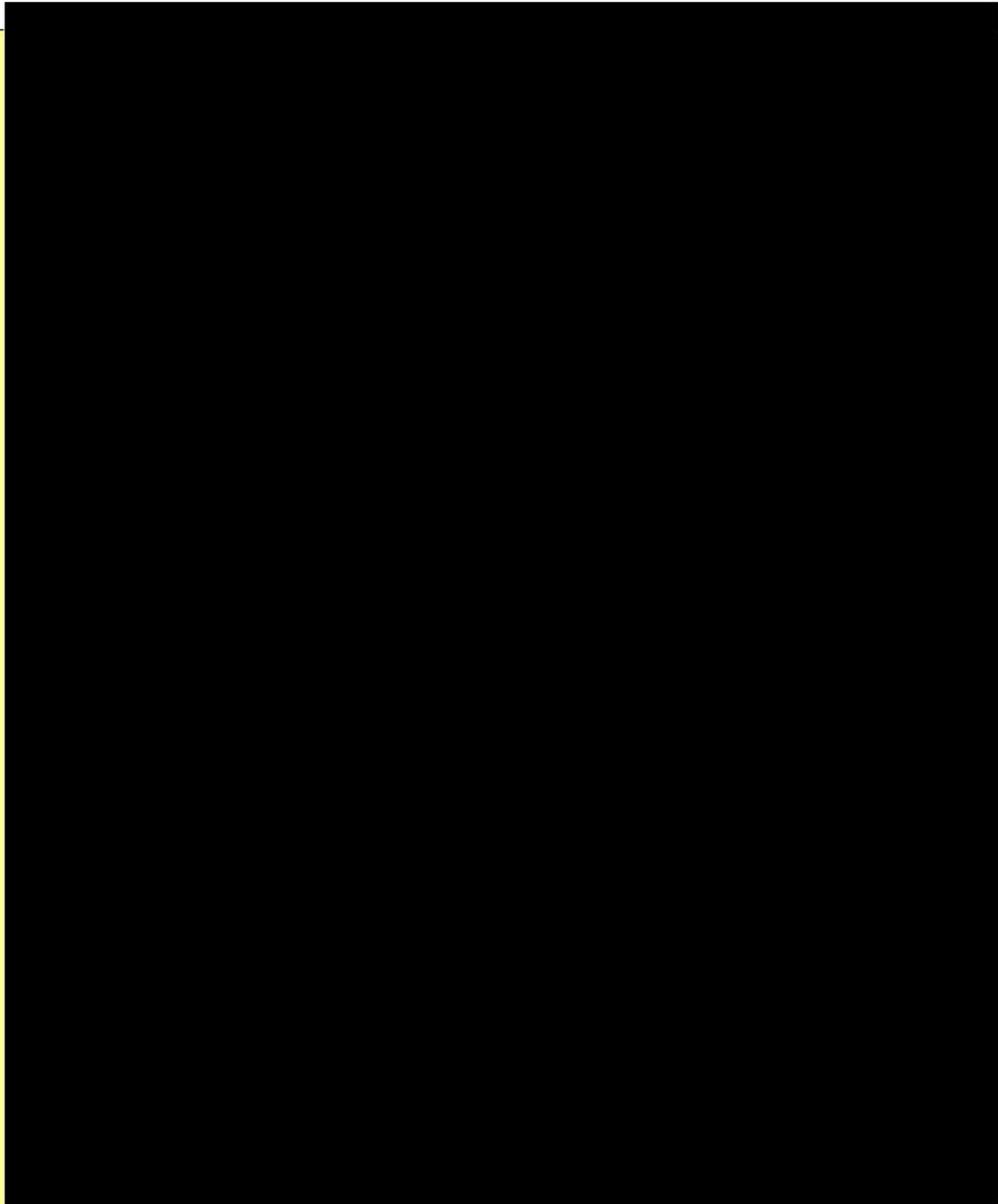


leveraging industry-leading knowledge, advanced machine learning technology, and over 36 years of industry experience, alongside our dedicated epidemiologists. The work is still in progress, addressing additional patient records to ensure comprehensive data accuracy.

COVID-19 Inequity Dashboard



The index also encompasses key metrics such as Coverage by County, COVID-19 Vaccine Equity vs. Social Vulnerability, Racial & Ethnic Minority Status, SVI Socioeconomic and Household Characteristics, and County Statistics. This comprehensive approach ensures a detailed and equitable assessment of vaccine distribution across the state.



Data Quality Reports:

Through a close partnership, STChealth is delivering detailed data quality reports to the IDOH. These reports provide a comprehensive baseline evaluation and facilitate ongoing monitoring across providers, geographies, and demographics. STChealth regularly supplies PDF reports featuring key data quality metrics such as missing values by demographic category (age, race/ethnicity, provider type, geography, gender), frequency of inactive patients, and instances of generic baby names. Additionally, the reports highlight top- and bottom-performing providers, guiding targeted intervention efforts. These reports complement the data within the registry platform and were meticulously

designed and formalized by the Analytics division, with review and approval from

[REDACTED]

[REDACTED]

[REDACTED]

to achieve the common mission to “promote, protect, and improve the health and safety of all Hoosiers”. Immunizations are a pivotal part of this mission, and STHealth will continue to be a steadfast partner to IDOH in realizing our collective goals.

Reporting Monthly and Quarterly Files to CDC:

On behalf of the IDOH, STHealth works closely with the Centers for Disease Control and Prevention (CDC) to facilitate ongoing data submissions in accordance with CDC

requirements. Through a stabilized process and cadence, STChealth ensures seamless data management and compliance. Our collaboration with the CDC encompasses the following key activities:

- **Data Collection and Standardization:** Ensuring all data is collected, standardized, and formatted to meet CDC specifications.
- **Regular Data Submissions:** Facilitating timely and accurate data submissions to the CDC.
- **Quality Assurance:** Implementing rigorous quality assurance protocols to maintain data integrity.
- **Compliance Monitoring:** Continuously monitoring and adhering to evolving CDC guidelines and requirements.

This structured approach guarantees that IDOH remains compliant with national standards while maintaining high data quality and accuracy.

Through the established process, the following data has been submitted:

[Redacted]	[Redacted]
[Redacted]	[Redacted]

In addition, several epidemiological papers have been crafted:

Quantification of COVID-19 Data Inefficiencies in CHIRP

This investigation aimed to estimate the direction and magnitude of potentially modifiable poor data quality indicators and their contribution to the burden of COVID-19 vaccine-preventable outcomes. *Please see attached 'Qualification of COVID-19 Data Inefficiencies in CHIRP' Report.*

Underserved Populations Uncovered by Data Quality Analysis

Exploring underserved communities uncovered in the Data Quality Analysis, particularly in relation to COVID-19 vaccine inequity. Throughout this analysis, we examined factors that contribute to underserved populations in Indiana and how the COVID-19 pandemic highlighted inequities that were observed in those populations. *Please see attached 'Indiana Report of Underserved Populations Uncovered by Data' Report.*

Financial Impact of Underserved Communities

STChealth assessed how poor data quality affects decision-making by calculating population attributable fractions (PAF) for COVID-19 outcomes, followed by evaluating missing data in CHIRP to ensure accurate coverage rates by race, uncovering underserved communities, and analyzing the financial costs of preventable hospitalizations and economic impacts of COVID-19 deaths and lives saved through imputed race and ethnicity data. *Please see attached 'Financial Impact of Underserved Communities' Report.*

Ecosystem Collaboration and Immunization Expertise

STChealth's commitment to Indiana transcends our immediate service offerings, emphasizing strong partnerships with key stakeholders in the immunization ecosystem. Our collaborations with the Association for Immunization Managers (AIM), the American Immunization Registry Association (AIRA), the American Academy of Pediatrics (AAP), the Association of State and Territorial Health Officers (ASTHO), and the Adult Vaccine Coalition (AVAC), among others, play a crucial role in leveraging IIS data to manage and mitigate various preventable diseases.

A notable example is our partnership with AIRA, which has significantly enhanced Indiana's School Nurse Module workflow. This collaboration facilitates seamless data integration and efficient reporting, thereby improving the State's capability to track and increase vaccination rates among school-aged children. Additionally, our ongoing collaboration with the Indiana Immunization Coalition includes projects such as the integration of the STChealth LMS module for training, further advancing public health initiatives and outcomes. These efforts underscore our expansive commitment alongside IDOH and the Coalition, ensuring a comprehensive and effective strategy for public health enhancement in Indiana.

Continued Commitment to Indiana's Health and Safety

Should STChealth be selected to continue working with IDOH to support CHIRP, we are confident in our ability to meet and exceed the requirements outlined in RFP 25-78600,

ensuring uninterrupted support for Indiana. We take pride in being more than just a vendor; we are dedicated partners to IDOH, working collaboratively to promote a healthier and safer Indiana.

2.3.2 Respondent's Company Structure - Please include in this section the legal form of the Respondent's business organization, the state in which formed (accompanied by a certificate of authority), the types of business ventures in which the organization is involved, and a chart of the organization. If the organization includes more than one (1) product division, the division responsible for the development and marketing of the requested products and/or services in the United States must be described in more detail than other components of the organization. Please enter your response below and indicate if any attachments are included.

STChealth, LLC (STC) is a small business Delaware Limited Liability Company that provides a Software as a Service (SaaS) solution for Immunization Information Systems (IIS) and registries. [REDACTED]

A certificate of authority is provided as a separate document in the **Attachment_N1 DE Filed Certificate of Conversion and Formation.pdf**.

STChealth Org Chart:

2.3.3 Respondent's Diversity, Equity, and Inclusion Information - With the Cabinet appointment of a Chief Equity, Inclusion and Opportunity Officer, on February 1, 2021, the State of Indiana sought to highlight the importance of this issue to the

state. Please share leadership plans or efforts to measure and prioritize diversity, equity, and inclusion. Also, what is the demographic compositions of Respondents' Executive Staff and Board Members, if applicable.

STChealth is committed to the principles of diversity, equity and inclusion. We are committed to complying with all federal, state, and local laws providing equal employment opportunities, and all other employment laws and regulations. It is our intent to maintain a work environment that is free of harassment, discrimination, or retaliation because of age, race, color, national origin, ancestry, religion, sex, sexual orientation (including transgender status, gender identity or expression), pregnancy (including childbirth, lactation, and related medical conditions), physical or mental disability, genetic information (including testing and characteristics), veteran status, uniformed servicemember status, or any other status protected by federal, state, or local laws. The Company is dedicated to the fulfillment of this policy in regard to all aspects of employment, including but not limited to recruiting, hiring, placement, transfer, training, promotion, rates of pay, and other compensation, termination, and all other terms, conditions, and privileges of employment.

As a federal contractor, it is the policy of STChealth to take affirmative action as called for by applicable laws and executive orders to:

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- Recruitment and selection – Recruitment and hiring of all personnel is accomplished without discrimination against any individual whose status is protected by applicable state or local law. Additional good faith efforts are made with every job posting to advertise with organizations having special interests in the recruitment individuals whose status is protected by applicable state or local law.
- Promotion – Individuals will be upgraded and promoted on the basis of their abilities, skills, and experience. The Company will undertake good faith efforts to ensure that minority and women employees, disabled individuals, and covered veterans, who are qualified, as well as those who become qualified through training, are considered for promotion.
- Transfers – When vacancies occur, the Company will make every good

faith effort to effect transfers of qualified minority and women employees, disabled individuals, and covered veterans, into areas where such employees may have been or may now be underutilized.

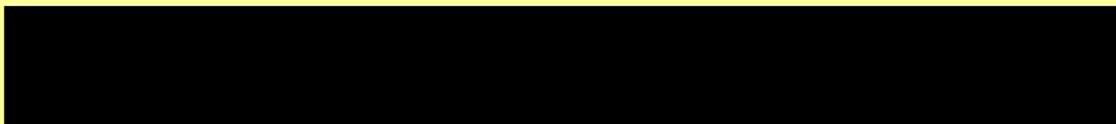
- Terminations – When reductions in Company work force occur, they will be based on nondiscriminatory factors and make every good faith effort to ensure that minorities and women, disabled individuals, and covered veterans are treated in a nondiscriminatory manner.

STChealth maintains an Affirmative Action Plan, reviewed and updated annually, designed to bring women and men, members of minority groups, protected veterans, and individuals with disabilities into all levels and segments of STChealth's workforce in proportion to their representation in the qualified relevant labor market. It is a detailed, results-oriented set of procedures which results in full compliance with equal employment opportunity requirements through the equal treatment of all people.



STChealth complies with the Americans with Disabilities Act (ADA), the Pregnancy Discrimination Act, and all applicable state and local fair employment practices laws and is committed to providing equal employment opportunities to qualified individuals with disabilities, including disabilities related to pregnancy, childbirth, and related conditions. Consistent with this commitment, the Company will provide reasonable accommodation where appropriate to allow the individual to perform the essential functions of the job, unless doing so would create an undue hardship on the business.

STChealth is dedicated to treating its employees equally and with respect and recognizes the diversity of their religious beliefs. All employees may request an accommodation when their religious beliefs cause a deviation from the Company dress code or the individual's schedule, basic job duties, or other aspects of employment.



STChealth submits its EEO1 form annually and is provided as a separate attachment ([Attachment_EEO1_2023_05.08.2024.pdf](#)).

- 2.3.4 Company Financial Information** - This section must include documents to demonstrate the Respondent's financial stability. Examples of acceptable documents include most recent Dunn & Bradstreet Business Report (preferred) or audited financial statements for the two (2) most recently completed fiscal years. If neither of these can be provided, explain why, and include an income statement and balance sheet, for each of the two most recently completed fiscal years.

If the documents being provided by the Respondent are those of a parent or holding company, additional information should be provided for the entity/organization directly responding to this RFP. That additional information should explain the business relationship between the entities and demonstrate the financial stability of the entity/organization which is directly responding to this RFP.

To demonstrate financial stability, financial statements are provided as attachments.

Attachments:

Attachment_2022 1231 Financial Statement (w suppl) - STHealth, LLC.pdf

Attachment_2023 1231 Financial Statements.pdf

2.3.5 Integrity of Company Structure and Financial Reporting - This section must include a statement indicating that the CEO and/or CFO, of the responding entity/organization, has taken personal responsibility for the thoroughness and correctness of any/all financial information supplied with this proposal. The areas of interest to the State in considering corporate responsibility include the following items: separation of audit functions from corporate boards and board members, if any, the manner in which the organization assures board integrity, and the separation of audit functions and consulting services. The State will consider the information offered in this section to determine the responsibility of the Respondent under IC 5-22-16-1(d).

I, Michael Popovich, CEO of STHealth for over 35 years, who has also overseen all previous pricing and contracts in the State of Indiana I take personal responsibility for the accuracy of the financial and response data submitted in this proposal. In addition STC's Board of Advisors has no connection to our audit functions and consulting, ensuring separation of activities.

2.3.6 Contract Terms/Clauses - Please provide the requested information in RFP Section 2.3.6.

[Redacted content]

STChealth maintains a protected portfolio of unique, patented and trademarked immunization software. This includes: IWeb®, STC|ONE®; ImmsLink®; MyIR®; MyIRMobile®, PHCHub®; Immunization Intelligence®; Vaccine Intelligence™, STChealth Network, SmartConnect™, Power Analytics™, and VOMS®, and other services relating to these products.

STChealth may collect and process state data in order to improve the product, product offerings, and to support operations during the term of the contract.

2.3.7 References - Reference information is captured on **Attachment H** Respondent should complete the reference information portion of the **Attachment H** which includes the name, address, and telephone number of the client facility and the name, title, and phone/fax numbers of a person who may be contacted for further information if the State elects to do so. The rest of **Attachment H** should be completed by the reference and **emailed DIRECTLY** to the State. The State should receive three (3) **Attachment Hs** from clients for whom the Respondent has provided products and/or services that are the same or similar to those products and/or services requested in this RFP. At least one reference must be for a client for whom you implemented an Immunization Information System (IIS). **Attachment H** should be submitted to idoareferences@idoa.in.gov. **Attachment H** should be submitted on the proposal submission due date listed in Section 1.24 of the RFP. Please provide the customer information for each reference.

Customer 1	
Legal Name of Company or Governmental Entity	
Company Mailing Address	
Company City, State, Zip	
Company Website Address	
Contact Person	
Contact Title	
Company Telephone Number	
Company Fax Number	
Contact E-mail	
Industry of Company	
Customer 2	

Legal Name of Company or Governmental Entity
Company Mailing Address
Company City, State, Zip
Company Website Address
Contact Person
Contact Title
Company Telephone Number
Company Fax Number
Contact E-mail
Industry of Company
Customer 3
Legal Name of Company or Governmental Entity
Company Mailing Address
Company City, State, Zip
Company Website Address
Contact Person
Contact Title
Company Telephone Number
Company Fax Number
Contact E-mail
Industry of Company
Customer 4
Legal Name of Company or Governmental Entity
Company Mailing Address
Company City, State, Zip
Company Website Address
Contact Person
Contact Title
Company Telephone Number
Company Fax Number
Contact E-mail
Industry of Company
Customer 5



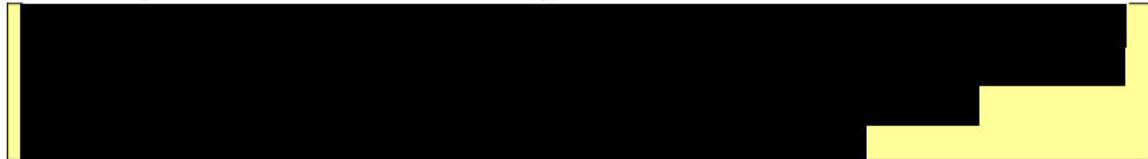
Additional Letters of Support from AWS, Walgreens and Walmart are attached.

2.3.8 Registration to do Business – Per RFP 2.3.8, Respondents providing the products and/or services required by this RFP must be registered to do business by the Indiana Secretary of State. The Secretary of State contact information may be found in Section 1.18 of the RFP. This process must be concluded prior to contract negotiations with the State. It is the successful Respondent’s responsibility to complete the required registration with the Secretary of State. Please indicate the status of registration, if applicable. Please clearly state if you are registered and if not provide an explanation.

STChealth is registered with the Indiana Department of Administration and is on the State of Indiana Registered Bidders List with a Vendor number of #0000004249.

STChealth is also registered with the Indiana Secretary of State on inbiz.in.gov with a Business ID of 2005060700463. A copy of the Business Information Report is attached as a separate document (Attachment_STC Business Information Indiana 6.20.24.pdf) and additionally STChealth has provided its IN Certificate of Existence (Attachment_IN Certificate of Existence STC 2024.pdf) and its IN DOR Registered Retail Merchant Certificate (Attachment IN DOR Registered Retail Merchant Certificate 02.29.24-03.31.26.pdf) as separate attachments.

2.3.9 Authorizing Document - Respondent personnel signing the Executive Summary of the proposal must be legally authorized by the organization to commit the organization contractually. This section shall contain proof of such authority. A copy of corporate bylaws or a corporate resolution adopted by the board of directors indicating this authority will fulfill this requirement. Please enter your response below and indicate if any attachments are included.



2.3.10 Diversity Subcontractor Agreements

- a. Per RFP Section 1.21, Minority & Women’s Business Enterprises (MBE/WBE), explain process followed to engage with potential MBE or WBE owned, Indiana certified businesses listed on Division of Supplier Diversity site. List the businesses invited to discuss the opportunity for potential partnership.
- b. If not proposing each MBE or WBE subcontractor partnership, explain the rationale for declining to do so. Complete this for each category not proposed.

STChealth participated in the ‘Pre-Proposal Conference’ conducted by IDOH on May

3, 2024, to connect with potential subcontractors and submitted Attachment I – Pre-Proposal Network Opportunities Form to continue engagement with MBE and WBE subcontractors. We engaged with the following subcontractors via phone call and/or emails:

- Briljent, LLC
- Diversified Services Network (DSN) Worldwide
- C|Spring
- Professional Management Enterprise, Inc.
- ROI Search Group
- Syra Health

After discussion with these vendors, STChealth entered into agreements with the Briljent, LLC and Professional Management Enterprises, Inc. as subcontractors for this opportunity.

2.3.11 Evidence of Financial Responsibility – Removed at the request of the agency.

2.3.12 General Information - Each Respondent must enter your company’s general information including contact information.

Business Information
Legal Name of Company
Contact Name
Contact Title
Contact E-mail Address
Company Mailing Address
Company City, State, Zip
Company Telephone Number
Company Fax Number
Company Website Address
Federal Tax Identification Number (FTIN)
Number of Employees (company)
Years of Experience
Number of U.S. Offices
Year Indiana Office Established (if applicable)
Parent Company (if applicable)
Revenues (\$MM, previous year)
Revenues (\$MM, 2 years prior)
% Of Revenue from Indiana customers





- a. Does your Company have a formal disaster recovery plan? Please provide a yes/no response. If no, please provide an explanation of any alternative solution your company has to offer. If yes, please note and include as an attachment.

Yes. The plan is attached (CS-PP-0003 - Business Continuity & Disaster Recovery Plan.pdf).

- b. What is your company's technology and process for securing any State information that is maintained within your company?

Our company employs a comprehensive approach to secure State information, which includes adherence to industry and security standards, compliance with federal, state, and local statutes, and a robust incident management plan. Specifically, we have a Cyber Incident Management Policy and an Incident Management Plan that outline the procedures for preventing, detecting, and mitigating cybersecurity incidents. These documents apply to all employees and members of the Cyber Incident Response Team (CIRT), ensuring a well-trained team is in place to handle the complexities of technology while reducing risk and preserving vital assets. Additionally, we maintain compliance with the various Privacy Acts and HIPAA for data and system security. It's important to note that these processes are subject to continuous review and improvement to adapt to evolving threats and maintain the highest level of security.

2.3.13 Experience Serving State Governments - Please provide a brief description of your company's experience in serving state governments and/or quasi-governmental accounts.

STChealth has served state governments since 1990. With over 35 years of state government projects ranging from Cancer and Vital Record Registries to TB and Lead Screening efforts our staff have won competitive state government contracts across nearly 50% of the US.

Projects from Notifiable Disease Reporting Systems to Statewide Immunization Information Systems have been at the core of STChealth's product and service offerings. These contracts are traditional with a Base Year and option years ranging from 3 to 10. Our contract, legal and security experts' support each ensuring compliance to all contract clauses.

STC's government work also includes efforts at the federal and international levels along with a number of NGOs or quasigovernment accounts.

The following table highlights a small portion of STChealth's state government projects that demonstrate our experience.

Project Examples	State Governments – Specifically Departments of Health
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	Arizona, Arkansas, Oregon
	Alaska, Arizona, District of Columbia, California, Georgia, Idaho, Indiana, Louisiana, Maine, Maryland, Mississippi, Montana, New Hampshire, North Dakota, Ohio, Oklahoma, Puerto Rico, South Dakota, Tennessee, Washington, West Virginia, Wyoming
	New Hampshire, Louisiana, Michigan, Mississippi
	Coalitions: Arizona, California, Indian, New Mexico
	NGOs: APHA, APhA, AIRA, AIM, CSTE, NCPA, NACHO, NCPDP, PQA
US: CDC, ONC, White House COVID-19 Response Team	
International: Alberta Health Services, Bermuda MOH, British Columbia MOH, Hong Kong MOH, Senegal MOH, Qatar MOPH	

STC's State government experience within the public health domain since 1990 has included:

- Strategic IT Planning and Studies
- Needs Assessments
- System and Architecture Design
- Custom Software Development
- COTS Product Delivery and Support
- User Support Services – Help Desk, Tier 1, On-boarding Interoperability Services
- Systems Integrations
- Interoperability and Networking

The company currently has 150+ FTEs employed working with state governments. Skills sets range from Administrative and Engineering to System Integration Specialists and Data Analysts.

2.3.14 Experience Serving Similar Clients - Please describe your company's experience in serving customers of a similar size to the State with similar scope. Please provide specific clients and detailed examples.

Established in 1988, STChealth has conducted business as a Vaccine Intelligence™ company for more than 35 years. Our mission is to create a healthier future by partnering with providers, pharmacies, state Departments of Health, federal health agencies, and global health organizations to provide innovative Immunization Information Systems (IIS) and supporting technology solutions for Public Health jurisdictions. STChealth is a pioneer in the development and deployment of Immunization Information Systems (IISs), launching the first state government immunization registry for the State of Arizona in 1994 and working with the Centers for Disease Control (CDC) and other stakeholders during the early and mid-1990's to establish the initial data standards for the creation of an IIS.

[Redacted]

At STChealth, we care deeply about the value we bring to our customers and Public Health more broadly. We are more than just an IIS vendor. We believe we have applied this mission ardently while working with Indiana and various jurisdictions alike. In this RFP, we have included 4 references that are similar in either scope, size, or both to the State of Indiana to demonstrate our experience and underscore our commitment to furthering our aligned mission.

Today, [Redacted]

Our work in eradicating vaccine-preventable diseases reaches beyond the IIS. We have

the opportunity to support myriad jurisdictions in training and supporting their providers, onboarding new IIS connections, enhancing data quality, and providing data insights to inform public health decision-making, to name a few examples. We do this by becoming the experts on state policy and workflows and consulting on gaps that can be addressed. The table below outlines the health departments STChealth currently serves, and the scope of services provided.

Current Public Health Clients and Work:

Project name – Client	Period of Performance	Synopsis of Work
[REDACTED]	2015 - present	IIS deployment; data migration; VOMS modules; training; interoperability; reports, maintenance, support.
[REDACTED]	2021 - present	IIS deployment; data migration; modules; training; reports, maintenance, support, configuration, and modifications.
[REDACTED]	2000 - present	IIS deployment; data migration; modules; training; reports, maintenance, support, configuration, and modifications.
[REDACTED]	2001 – present	IIS modules for Vaccine Ordering and Management, Public Health Connection Hub, HepB Perinatal Hepatitis B, modules; training; interoperability; reports, maintenance, support.
[REDACTED]	2007 – present	IIS deployment; migration; modules; training; interoperability; reports, maintenance, support.
[REDACTED]	1995 – present	IIS assessment, deployment, modules; training; interoperability; reports, maintenance, support.
[REDACTED]	2021 - present	IIS deployment; data migration; modules; training; reports, maintenance, support, configuration and modifications.
[REDACTED]	2022 - present	IIS deployment; migration.

2009 – present	IIS deployment; migration; modules; training; interoperability; reports, maintenance, support.
2010 – present	IIS deployment; migration; modules; training; interoperability; reports, maintenance, support.
2022 - present	IIS deployment; migration; modules; training; interoperability; reports, maintenance, support.
2013 - present	IIS deployment; data migration; modules; training; reports, maintenance, support, configuration and modifications.
2003 – present	IIS deployment; migration; modules; training; reports, maintenance, support, interoperability.
2000 – present	IIS deployment; migration; modules; training, reports, maintenance, support.

2.3.15 Indiana Preferences - Removed at the request of the agency.

2.3.16 Payment - Removed at the request of the agency.

2.3.17 Extending Pricing to Other Governmental Bodies – Removed at the request of the agency.

2.3.18 Cloud terms – Additional Terms and Conditions related to Cloud-based systems the State expects to execute with the successful Respondent(s) are provided in Attachments B1, B2, and B3, respectively Infrastructure-as-a-Service (IaaS), Platform-as-a-Service (PaaS) and Software-as-a-Service (SaaS). Depending on your proposed System, you could be required to agree to one or more of the Additional Terms and Conditions. It is the State’s strong desire not to deviate from the Additional Terms and Conditions that are provided in these attachments and as such the State reserves the right to reject all requested changes. Any or all portions of this RFP and any or all portions of your response may be incorporated as part of the final contract.

Please indicate in your response below which of these sets of Additional Terms and Conditions you believe applies to your proposed System. Review these Additional Terms and Conditions and indicate acceptance and / or any redlined edits, via Track Changes.

STChealth proposes a SaaS Cloud Based (IIS) Immunization Information System with the terms that align to the **Attachment B.3 State of Indiana Additional Terms and Conditions Software as a Service Engagements**.

Since the offered solution is SaaS, there won't be work products created exclusively for the state of Indiana.